

NOTES

The Equator Principles: The Private Financial Sector's Attempt at Environmental Responsibility

ABSTRACT

The Equator Principles are a set of voluntary environmental guidelines created to manage environmental degradation that results from large-scale developmental projects in the Third World. On June 4, 2003, ten private financial institutions adopted these guidelines, and by the end of 2006 this number had grown to forty. Moreover, in June 2006 the Principles were revised, raising the level of scrutiny for companies that adhere to these guidelines.

At first blush, the adoption of the Equator Principles by private financial institutions appears to be a substantial step toward implementing environmental standards in developing countries that lack adequate regulations. However, three years after their inception, debate as to whether the Principles are actually spurring environmental change remains. This Note analyzes whether the Equator Principles are having a positive impact and achieving their stated goals related to the local environment in developing countries. This Note concludes that, despite a great deal of uncertainty regarding their real impact, the Equator Principles clearly have improved the situation by placing the private sector in a proactive environmental role and strengthening the public's ability to hold the financial sector accountable for its actions.

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I. INTRODUCTION

Hydroelectric dams, power plants, and other large-scale developmental projects can substantially improve local economies; however, these projects frequently come at a great cost to the environment.¹ In most cases, governments of the developing world² have failed to establish environmental regulations to prevent the degradation of the local environment from these large-scale projects.³ This lack of governmental regulation has allowed private institutions to set their own bar for the environmental standards in the developing world. Initially, project standards set by these private institutions were minimal and resulted in large environmental degradation.⁴ However, as private funding for these projects

1. See Robert F. Lawrence & William L. Thomas, *The Equator Principles and Project Finance: Sustainability in Practice*, 19 NAT. RESOURCES & ENV'T 20 (2004) (discussing the environmental and social impact of project financings and the equator principles).

2. "Developing country" refers to "[a] country that is not as economically or politically advanced as the main industrial powers. Developing countries are located mostly in Africa, Asia, Eastern Europe, the Middle East, and Latin and South America." BLACK'S LAW DICTIONARY 482 (8th ed. 2004).

3. See Lawrence & Thomas, *supra* note 1, at 21-22.

4. *Id.* at 22.

increased, public criticism intensified, and private financial institutions were targeted for their role in contributing to the environmental degradation.⁵

As a result of the increased public backlash, ten private financial institutions adopted a set of environmental guidelines known as the Equator Principles on June 4, 2003.⁶ These private institutions, known collectively as the Equator Principles Financial Institutions (EPFIs), created the Equator Principles to “manag[e] social and environmental issues related to the financing of projects.”⁷ By their third anniversary, the Equator Principles had been adopted by forty financial institutions including banks, export credit agencies, and development finance institutions.⁸ These financial institutions control approximately 80% of all project lending world-wide.⁹ Although the ability of the EPFIs to enforce these Principles is limited to the contractual relationship of a specific project, their influence over the industry grows as more banks adopt the Equator Principles.¹⁰ In turn, this creates the possibility for the Principles to become the international standard for all large-scale developmental projects.¹¹

It is tempting to think of the Equator Principles as a substantial step toward enhancing environmental regulations in countries without adequate standards. However, three years after the inception of the Equator Principles, public criticism of them remains.

5. *Id.*

6. MICHELLE CHAN-FISHEL, THE UNPROVEN PRINCIPLES: THE EQUATOR PRINCIPLES AT YEAR TWO 1 (2005), available at <http://www.banktrack.org/doc/File/BankTrack%20publications/BankTrack%20publications/050606%20Unproven%20Principles,the%20Equator%20Principles%20at%20year%20two.pdf>.

7. *Id.*

8. The Equator Principles, Frequently Asked Questions, Institutions Which Have Adopted the Equator Principles (Sidebar), <http://www.equator-principles.com/faq.shtml> (last visited Dec. 21, 2006). The following is a list of the EPFIs as of Dec. 21, 2006: ABN AMRO Bank, N.V., ANZ, Banco Bradesco, Banco do Brasil, Banco Itaú, Banca Intesa, Bank of America, BMO Financial Group, BTMU, Barclays plc, BBVA, BES Group, Calyon, Caja Navarra, CIBC, Citigroup Inc., Credit Suisse Group, Dexia Group, Dresdner Bank, E+CO, EKF, FMO, Fortis, HBOS, HSBC Group, HypoVereinsbank, ING Group, JPMorgan Chase, KBC, Manulife, Mizuho Corporate Bank, Millennium bcp, Nedbank Group, Rabobank Group, Royal Bank of Canada, Sanpaolo IMI, Scotiabank, Standard Chartered Bank, SMBC, The Royal Bank of Scotland, Unibanco, Wachovia, Wells Fargo, WestLB AG, Westpac Banking Corporation. *Id.*

9. Rachael Bailey, Tracey Ryan & Nicky Hodges, *Building on Sustainability into Syndication*, ENVTL. FIN., July-Aug. 2006, at 28.

10. David Kinley & Junko Tadaki, *From Talk to Walk: The Emergence of Human Rights Responsibilities for Corporations at International Law*, 44 VA. J. INT'L L. 931, 983 (2004) (“[A]dequate protection of the environment is essential to human well-being and the enjoyment of basic human rights.”).

11. *Id.*

In July 2006, the EPFIs launched the Equator Principles II¹² (EPII) to address many of these criticisms.¹³ Currently, thirty-three of the forty original EPFIs have adopted the EPII.¹⁴ Because the EPII are new to the marketplace, little information exists regarding their impact. However, an analysis of the revisions to the Equator Principles and how these changes were made is important to understanding the effect of the Principles on the private sector.

This Note analyzes whether the Equator Principles have positively impacted the environment in the developing world and achieved their stated goals of managing social and environmental risk. Part II of this Note outlines the requirements of the Equator Principles. Part III discusses the events leading up to the formation of the Principles. Part IV sets forth the common criticism of the Principles. In Part V, this Note considers the incentives private financial institutions have for adopting and adhering to the Equator Principles. Part VI then presents a case study, analyzing the effects of the Equator Principles on Sakhalin II, an integrated oil and gas development project in Russia. In order to determine the impact and future of the Principles on bank activities, Part VII examines each of the following: (1) whether an EPFI can be held liable for violating the Equator Principles, (2) the impact of the Equator Principles on the banking industry and the environment, and (3) the amendments to the Equator Principles and reasons for these changes. Finally, Part VIII concludes by arguing that despite a great deal of uncertainty surrounding the Equator Principles, they have improved environmental performance by placing the private sector in a proactive environmental role and by increasing the public's ability to hold the financial sector accountable for its actions.

II. THE EQUATOR PRINCIPLES

The stated purpose of the Equator Principles is to “ensure that the projects [the EPFIs] finance are developed in a manner that is socially responsible and reflect sound environmental management practices.”¹⁵ The Principles apply to all financial projects with a total

12. The Equator Principles, The “Equator Principles”: A Financial Industry Benchmark for Determining, Assessing and Managing Social & Environmental Risk in Project Finance, July 2006, available at http://www.equator-principles.com/documents/Equator_Principles.pdf [hereinafter Equator Principles].

13. Demetri Sevastopulo, *Revisions Raise Social Hurdles Changes To The Equator Principles: Banks That Sign Up To The New And Tighter Guidelines Will Be Gaining Flexibility*, FIN. TIMES REP., June 12, 2006, at 1.

14. *Revised Equator Principles*, IM INT'L MINING, Aug. 29, 2006, <http://www.im-mining.com/Articles/RevisedEquatorPrinciples.asp>.

15. Equator Principles, *supra* note 12, pmb1.

capital cost of at least \$50 million.¹⁶ These projects are initially categorized for their level of environmental and social risks based on internal guidelines that are derived from screening criteria used by the International Finance Corporation (IFC), the private sector arm of the World Bank.¹⁷ Specifically, the project's risks are assessed depending on the "type, location, sensitivity, and scale of the project and the nature and magnitude of its potential environmental and social impacts."¹⁸

Based on the level of environmental and social risk, each project is placed into either Category A, Category B, or Category C, correlating with high, medium, and low levels of risk.¹⁹ Category A projects are "likely to have significant adverse environmental impacts that are sensitive, diverse or unprecedented."²⁰ The risks to the natural habitat or cultural heritage sites of Category A projects are potentially irreversible and may extend beyond the project site.²¹ Category B projects pose potentially adverse environmental impacts on human populations or on important areas, such as grasslands, forests, wetlands, and natural habitats.²² In contrast to the potential impacts of Category A projects, the potentially adverse impacts of Category B projects are site specific, often can be mitigated, and rarely are irreversible.²³ Finally, Category C projects are likely to have minimal or no adverse impact on the environment.²⁴

Both Category A and B projects require the company proposing the project to compile an Environmental Assessment (EA).²⁵ Although an EA for Category B projects contains the same essential elements as those required for Category A projects, Category B analyses typically are narrower in scope.²⁶ Projects that fall into Category C do not require an EA.²⁷

The EA must include an examination of both the negative and positive potential environmental impacts.²⁸ The company is also

16. *Id.* ¶ 9.

17. *Id.* ¶ 1. See also Andreas Missbach, Remarks Before the Public Eye on Davos Conference: The Equator Principles: Opportunities and Shortcomings (Jan. 23, 2004) (transcript available at http://www.evb.ch/index.cfm?page_id=2773) ("The Equator Principles are based on the policies and guidelines of the World Bank and the International Finance Corporation (IFC), the private sector arm of the World Bank.").

18. Equator Principles, *supra* note 12, Exhibit I.

19. Missbach, *supra* note 17.

20. Equator Principles, *supra* note 12, Exhibit I.

21. *Id.*

22. *Id.*

23. *Id.*

24. *Id.*

25. *Id.* ¶ 2.

26. *Id.*, Exhibit I.

27. *Id.*

28. *Id.*

required to compare the potential impacts with feasible alternatives, including a scenario where the project is not implemented at all.²⁹ Finally, the EA includes recommendations for potential minimization, prevention, mitigation, or compensation measures.³⁰

The EA must also address the project's compliance with the laws of the host country.³¹ The EA will indicate the minimum applicable standards under the Pollution Prevention and Abatement Guidelines of the World Bank and the IFC.³² If the host country is a low or middle income country,³³ the EA must take into account the applicable IFC Safeguard Policies.³⁴ Finally, the EA should be consistent with the categorization procedures, as well as address the key environmental and social issues identified in the categorization process.³⁵

Based on the conclusions of the EA, the borrower or a third-party expert for all Category A projects and certain Category B projects must develop an Environmental Management Plan (EMP).³⁶ The EMP addresses any "mitigation, action plans, monitoring, management of risk and schedules" for the project.³⁷ The borrower then covenants to: (1) obey the EMP throughout the project's construction and operation, (2) regularly report the borrower's compliance with the EMP, and (3) decommission the facility in accordance with an agreed upon Decommissioning Plan as needed.³⁸

The Equator Principles also require a borrower or third-party expert for all Category A projects and certain Category B projects to consult with potentially impacted groups.³⁹ Accordingly, the EA must be translated into the language of the host country for public comment.⁴⁰ Typically the potentially impacted groups are comprised of the indigenous population and local non-governmental organizations (NGOs).⁴¹ Both the EA and the EMP must address the comments made by these parties.⁴²

29. *Id.*

30. *Id.*

31. *Id.* ¶ 3.

32. *Id.*

33. *Id.* Low and middle income countries are defined by the standards used by the World Bank and are listed on the World Bank Indicator Database: www.worldbank.org/datat/countryclass/classgroups.htm. *Id.*

34. *Id.*

35. *Id.* ¶ 2.

36. *Id.* ¶ 4.

37. *Id.*

38. *Id.* ¶ 6.

39. *Id.* ¶ 5.

40. *Id.*

41. *See id.*

42. *Id.*

The EPFIs are responsible for determining whether the borrower is in compliance with the Equator Principles.⁴³ If necessary, the banks are able to appoint an independent expert to provide additional review and reporting services.⁴⁴ If a borrower is found to be in violation of the Equator Principles, the lender can seek a proposed solution from the borrower to bring the project into compliance.⁴⁵ However, adoption of the Equator Principles is voluntary, and the internal policies banks establish are independent of the IFC and the World Bank.⁴⁶ Therefore, adoption of the Equator Principles does “not create any rights in, or liability to, any person, public or private.”⁴⁷

III. SETTING THE STAGE FOR PRIVATE ACTION

A. Introduction

Traditionally, private entities are viewed as reactionary to governmental regulations.⁴⁸ However, this reactionary stance is evolving, and private institutions are beginning to take an increasingly proactive role by self-regulating.⁴⁹ The Equator Principles represent this proactive stance in the area of environmental regulation and are a major change in the private sector’s traditional role.⁵⁰

EPFIs adopt the Principles by pledging to provide direct funding only to those projects that comply with their requirements.⁵¹ The decision to adhere to the Equator Principles is voluntary, and EPFIs do not sign a formal agreement.⁵² Generally, an EPFI adheres to the Principles by including additional environmental requirements in its

43. *Id.*, pmb.

44. *Id.* ¶ 7.

45. *Id.* ¶ 8.

46. *Id.* ¶ 9.

47. *Id.*

48. Michael P. Vandenberg, *The Private Life of Public Law*, 105 COLUM L. REV. 2029, 2037 (2005).

49. *Id.*

50. *See id.* (“The private governance scholarship has focused on two principle areas: (1) the privatization of public services . . .; and (2) the extent to which government agencies contract with private actors to establish or enforce regulatory standards.”).

51. Equator Principles, *supra* note 12, pmb.

52. Pratap Ravindran, *Equator Principles - Why Indian Banks Too Should Be Guided By Them*, THE HINDU, July 25, 2003, available at <http://www.equator-principles.com/hindu1.shtml>.

loan provisions, as well as by establishing internal screening and monitoring procedures.⁵³

These provisions, which generally exceed the environmental regulatory requirements of developing countries, fall into a category of agreements known as private second-order regulatory agreements.⁵⁴ This term demonstrates that these agreements are between private parties, rather than governmental organizations.⁵⁵ These agreements are second-order because “they are entered into in response to the existence or absence of first-order government regulatory requirements.”⁵⁶ With this background in mind, it is important to examine the potential causes that spurred these private, profit-driven institutions to incorporate the Equator Principles into their loan provisions.

B. Potential Causes

Currently, there is no worldwide first-order environmental regulatory scheme. Generally, international first-order agreements occur through treaties, which are only binding on the signatories, if at all.⁵⁷ Developed countries prevent large-scale environmental degradation in their own countries by passing legislation and monitoring industry activities to ensure compliance.⁵⁸ These methods allow governments of the developed world to set the bar for their own environmental standards.⁵⁹ In sharp contrast, the governments of the developing world frequently do not have environmental regulations in place or fail to enforce their established regulatory scheme.⁶⁰ The lack of environmental regulations in the developing world, and a failure to establish a worldwide agreement, has allowed corporations building large-scale developmental projects in the developing world to set their own bar for environmental standards. Since establishing and enforcing environmental standards increase the costs of the project and affect profits, little incentive exists for these corporations to impose strict environmental standards. As a

53. *Id.*

54. Vandenberg, *supra* note 48, at 2031.

55. *Id.*

56. *Id.*

57. John K. Setear, *An Iterative Perspective on Treaties: A Synthesis of International Relations Theory and International Law*, 37 HARV. INT'L L.J. 139, 147-51 (1996).

58. *Barb Filas: An Interview with the 2005 SME President*, MINING ENGINEERING, Mar. 2005, at 19, available at http://me.smenet.org/200503/pdf/min0503_17.pdf.

59. *Id.*

60. Lawrence & Thomas, *supra* note 1, at 21-22.

result, projects in the developing world frequently have resulted in large-scale environmental degradation.

Previously, developmental organizations such as the World Bank and the International Monetary Fund (IMF) were able to regulate industry activities in the developing world.⁶¹ The mission of these organizations is to reduce poverty and improve standards of living in developing nations.⁶² To compensate for a country's absence of environmental standards, developmental organizations would incorporate environmental and social guidelines into the loan agreements of the projects they financed.⁶³ Over time, the growing dependency on the World Bank and the IMF to fund these projects caused their guidelines to become the prevailing environmental and social standards for international project finance in the developing world.⁶⁴

Recently, funding for large-scale developmental projects has shifted from international developmental organizations to private financial institutions.⁶⁵ These private institutions are not subject to the World Bank's environmental guidelines for the projects they independently finance.⁶⁶ Initially, private banks incorporated little to no environmental standards into their loan agreements.⁶⁷ This disparity in the environmental standards of the World Bank's loan agreements and those of private financial institutions allowed projects that failed to meet the requisite environmental standards of the World Bank to seek and gain financing through the private sector.⁶⁸ As a result, despite the World Bank's influence, the environmental standards for projects in countries with poor environmental regulations are once again largely dependent upon private, profit-driven organizations.⁶⁹

This dependency on private financial institutions has resulted in the construction of projects with devastating environmental impacts.⁷⁰ A notable example is the funding of the Three Gorges

61. The World Bank, About Us, <http://web.worldbank.org/WBSITE/EXTERNAL/EXTABOUTUS/0,,pagePK:50004410~piPK:36602~theSitePK:29708,00.html> (last visited Dec. 21, 2006).

62. *Id.*

63. Lawrence & Thomas, *supra* note 1, at 22.

64. *Id.*

65. See Rachel Kyte, *Principles in Question*, THE BANKER, Mar. 7, 2005, at 60 (discussing how private banks provided lending for various projects when various international organizations refused to do so).

66. Lawrence & Thomas, *supra* note 1, at 22.

67. See *id.* (explaining that private banks have little incentive to incorporate environmental standards).

68. Kyte, *supra* note 65, at 60.

69. Lawrence & Thomas, *supra* note 1, at 22.

70. *Id.*

Dam in China.⁷¹ Critics of the project speculated that the construction of the dam would result in the accumulation of large cesspools of sewage and chemical waste, threaten rare plant and animal life, and deplete the stock of aquatic life.⁷² In 1999, after the World Bank declined to invest in the project based on “environment and social grounds,” several private financial institutions emerged to provide funding for the dam.⁷³ Private institutions’ financing of the project despite the World Bank’s refusal resulted in a “public uproar.”⁷⁴

The decision to fund the Three Gorges Dam despite the negative environmental and social consequences thrust private financial institutions into the public spotlight.⁷⁵ NGOs increased their scrutiny of these lending institutions.⁷⁶ This shifted the focus of NGOs’ scrutiny from the companies directly involved in the construction of the projects to the private institutions providing the financial backing.⁷⁷ Public scrutiny of bank activity can be extremely detrimental to a bank’s reputation, leading to a devaluation of a bank’s brand and potentially a decrease in the stock price.⁷⁸ To avoid the negative publicity, private banks began to incorporate into their financial agreements environmental standards that go above and beyond the standards of the country where the project is being constructed.⁷⁹ This demand set the stage for banks to adopt the Equator Principles, which provide a uniform standard for private environmental regulations.

71. James A. Snyder & Arthur B. Muir, *Green Wave or Greenwash?*, SECURED LENDER, Nov. 1, 2005, at 32, 36.

72. Reuters, *China’s Three Gorges Dam - Eco-boon or Cesspool?*, CNN.COM, Nov. 4, 1997, available at www.cnn.com/EARTH/9711/04/china.dam.reut/.

73. Snyder & Muir, *supra* note 71, at 36. See also Kyte, *supra* note 65, at 60 (“[W]hen the US Export Import Bank and the World Bank both refused to finance China’s controversial Three Gorges Dam, private banks, unhampered by public scrutiny, stepped in and filled the gap.”).

74. Snyder & Muir, *supra* note 71, at 36.

75. *Id.*

76. Kyte, *supra* note 65, at 60.

77. Fiona Harvey, *Rise of the Ethical Financier FT Sustainable Banking Awards: Environmental and Social Responsibility are Increasingly Important in Banks’ Investment Decisions*, FIN. TIMES (London), Nov. 28, 2005, at 13.

78. See generally David Monsma & John Buckley, *Non-Financial Corporate Performance: The Material Edges of Social and Environmental Disclosure*, 11 U. BALT. J. ENVTL. L. 151, 179-180 (2004) (stating that opinions about a corporation have a great impact on the value of the corporation’s brand, which can lead to a decrease in brand equity, a reduction in the price of the stock, and lower shareholder returns).

79. Kyte, *supra* note 65, at 60.

IV. CRITICISMS OF THE EQUATOR PRINCIPLES

The same NGOs that initially pressured private financial institutions to adopt the Equator Principles also have been some of the banks harshest critics.⁸⁰ Specifically, the Equator Principles have been attacked for their limited scope, their potential risk of segmentation, their lack of transparency and accountability,⁸¹ and their failure to proscribe procedural requirements.⁸² Although the EPII attempt to correct these problems, the revised Principles are not retroactive and have not been adopted by all the EPFIs. Because the original Equator Principles still govern many ongoing financial projects, it is important to examine these critiques to determine whether loopholes undercut the Equator Principles' ability to ensure environmental responsibility. Moreover, an examination of the current critiques will help future analysts determine whether the EPII correctly resolve these problems.

The Equator Principles set forth a number of limitations that narrow the scope of their application. For example, the Equator Principles only affect direct financing.⁸³ Project financing, although not defined within the Equator Principles, is generally recognized as a transaction where "a loan is made by one or more banks to finance a project, but without recourse to persons or entities other than the project assets."⁸⁴ However, banks frequently provide financing in other important ways. For example, a bank frequently will act as a "financial advisor, underwriter, arranger or lead manager" on a project.⁸⁵ Accordingly, EPFIs can support a project that dramatically alters the environment and is outside the parameters of the Equator Principles if the funding is not derived from direct financing.⁸⁶

Moreover, the scope of the Equator Principles is further limited to projects with a cost of at least \$50 million.⁸⁷ This monetary threshold exempts approximately 3% of project lending.⁸⁸ Since the threshold is cost-based, it is independent of the project's

80. Missbach, *supra* note 17.

81. FRESHFIELDS BRUCKHAUS DERINGER, BANKING ON RESPONSIBILITY - PART I OF FRESHFIELDS BRUCKHAUS DERINGER EQUATOR PRINCIPLES SURVEY 2005: THE BANKS 105-11 (July 2005), available at <http://www.freshfields.com/practice/environment/publications/pdfs/12057.pdf> [hereinafter BANKING ON RESPONSIBILITY].

82. Lawrence & Thomas, *supra* note 1, at 22.

83. Equator Principles, *supra* note 12, pmbl. (stating that EPFIs will only provide direct loans to projects that adhere to the Principles).

84. Lawrence & Thomas, *supra* note 1, at 21.

85. Missbach, *supra* note 17.

86. *Id.* Forestry projects are among the most commonly cited examples of banks indirectly funding environmentally damaging projects. *Id.*

87. Equator Principles, *supra* note 12, ¶ 9.

88. See BANKING ON RESPONSIBILITY, *supra* note 81, at 11.

environmental impact. Consequently, a project with low overall costs but substantial environmental risks will fall outside of the purview of the Equator Principles.⁸⁹ Thus, the narrow scope of the Equator Principles permits EPFIs to have a substantial role in funding projects that negatively impact the environment without violating the Principles.

The Equator Principles also allow industry to avoid conducting a thorough environmental impact statement through segmentation. Segmentation, or piecemealing, occurs when a party separates a number of related actions into individual actions.⁹⁰ Generally, a private company will segment a project into phases or into individual but simultaneously implemented actions.⁹¹ By piecemealing the project in this fashion, a party can misrepresent the overall environmental impact of the project. For example, a party that prepares individual EAs masks the project's overall environmental impact and avoids considering the cumulative environmental impacts of the related actions.⁹² This misrepresentation could allow a Category A project to be categorized improperly as a Category B or C project. Moreover, piecemealing permits the party to include the reasonable alternatives for only the individual segments. Thus, a party avoids considering the alternatives for the cumulative project, thereby making the EA less comprehensive.⁹³ Finally, if a project is segmented through phases, the investment in the initial phases, which may have minimal environmental impact, could compel the funding of subsequent phases, even if these later phases negatively impact the environment.⁹⁴ Therefore, segmentation can lead to an EPFI inadvertently funding a project that has severe environmental impacts.

The problem of segmentation is of particular concern because it has proven difficult to resolve adequately, even for governments in the developed world. For example, segmentation has caused frequent litigation over the National Environmental Policy Act (NEPA) in the United States.⁹⁵ Similar to the Equator Principles, the NEPA requires U.S. federal agencies to prepare an environmental impact

89. *Id.* at 11.

90. DANIEL R. MANDELKER, *NEPA LAW AND LITIGATION* § 9:11 (2d ed. Supp. 2005).

91. *Id.*

92. *Id.*

93. *Id.*

94. Charlie Wiggins, Note, *Appropriate Scope of an Environmental Impact Statement: The Interrelationship of Impacts*, 1976 DUKE L.J. 623, 626 (1976).

95. *See id.* at 624 ("Increasingly common is the claim that the scope of an impact statement is inappropriate—that the federal action under consideration has been artificially truncated into segments which cannot be meaningfully evaluated in isolation from one another.").

statement (EIS) for all “proposals for legislation and other Federal actions significantly affecting the quality of the human environment.”⁹⁶ In practice, problems arise in the United States when federal agencies have to “determine[] whether to prepare one impact statement to evaluate a broad multi-year program, a series of statements to evaluate individual components . . . or the broader program statement as the component statement.”⁹⁷ Although the United States is able to address improper segmentation through the promulgation of agency rules and judicial oversight, the Equator Principles do not provide EPFIs with similar means to resolve the issue.⁹⁸ Therefore, EPFIs must create adequate implementation policies in order to ensure that the project is fully and properly presented to a bank.

The Equator Principles also have been publicly criticized for their lack of transparency and accountability to third parties. Since the Equator Principles are voluntary guidelines that govern private project financing, there is an inherent lack of publicly disclosed information. Additionally, based on the confidentiality of these financial agreements, banks typically do not disclose information regarding specific projects that have been turned down for their failure to meet the Equator Principles’ standards.⁹⁹ Moreover, the Equator Principles specifically disavow liability to any “person, public or private.”¹⁰⁰ Accordingly, it is the bank’s responsibility to perform a due diligence inquiry into whether a borrower adheres to the Equator Principles and to enforce compliance.¹⁰¹ This lack of transparency and accountability make it difficult for the public to determine the effectiveness of the Equator Principles, including whether they are being correctly implemented, and to hold banks accountable for violations of the Principles.¹⁰²

The Equator Principles also have been criticized for their failure to provide banks with specific procedures on how to perform due diligence investigations of a project’s environmental and social risks.¹⁰³ Currently, the Equator Principles only mandate that the

96. 42 U.S.C. § 4332(C) (2003).

97. See Wiggins, *supra* note 94, at 625.

98. *Id.* at 626-28.

99. Oliver Balch, *Principles in the Pipeline*, THE GUARDIAN (London), Dec. 8, 2003, available at <http://www.guardian.co.uk/comment/story/0,,1102502,00.html>.

100. Equator Principles, *supra* note 12.

101. Missbach, *supra* note 17.

102. BANK TRACK, PRINCIPLES, PROFITS OR JUST PR?: TRIPLE P INVESTMENTS UNDER THE EQUATOR PRINCIPLES 35 (2004), available at <http://www.banktrack.org/doc/File/BankTrack%20publications/BankTrack%20publications/040604%20Principles%20Profits%20or%20just%20PR%20text%20only%20version.pdf>.

103. CHAN-FISHEL, *supra* note 6, at 8-10.

borrower meet its requirements to the EPFI's satisfaction.¹⁰⁴ Without a clearly specified and articulated standard or test, there is no definitive way to determine whether an EPFI's decision to fund a project complies with the Principles.¹⁰⁵ Accordingly, NGOs and EPFIs frequently disagree on whether the requirements of the Equator Principles have been met prior to funding.¹⁰⁶ This has created intense public criticism of EPFIs that agree to fund projects over the objections of NGOs.¹⁰⁷

Furthermore, the Equator Principles' failure to articulate a clear standard, coupled with the aforementioned accountability problem, could result in a free rider problem.¹⁰⁸ The Equator Principles currently provide no recourse against a bank that adopts the Principles in name only and fails to impose any environmental standards. If this practice becomes a trend in the banking community, it would weaken the importance of the pledge by other financial institutions to adopt the Equator Principles. One of the major reasons that banks adopt the Equator Principles is to enhance their public image.¹⁰⁹ Therefore, the free rider problem poses a substantial threat to the survival of the Principles. Critics accordingly argue that a specific standard of review should be established to deter the free rider problem and to allow a uniform way of determining whether a project has met the requirements of the Equator Principles.¹¹⁰

As previously stated, the EPFIs launched revised Equator Principles, EP2, to resolve many of these criticisms. Specifically, these revisions address the need for a broader scope, increased external reporting, more accountability, and greater transparency. However, because EP2 are such a recent development, it is still unclear whether these revisions properly address the current problems with the Equator Principles.

104. Lawrence & Thomas, *supra* note 1, at 22.

105. *Id.*

106. See BANKTRACK, PRINCIPAL OBJECTIONS: ANALYSIS OF THE SAKHALIN II OIL AND GAS PROJECT'S COMPLIANCE WITH THE EQUATOR PRINCIPLES (2005) [hereinafter BANKTRACK] (arguing the Sakhalin project did not comply with the Equator Principles).

107. See Jon Sohn, *NGO Spotlight Shifts to Private Sector*, ENV'TL. FIN. MAG., Feb. 2004, available at <https://www.foe.org/new/news18.html> (discussing NGOs' criticism of certain EPFIs that financed the Oleoducto de Crudos Peasdos Pipeline and the Baku-Tbilisi-Ceyhan oil pipeline).

108. See CHAN-FISHEL, *supra* note 6, at 20.

109. See Christopher Wright & Alexis Rwabizumbuga, *Institutional Pressures, Corporate Reputation, and Voluntary Codes of Conduct: An Examination of the Equator Principles*, 111 BUS. & SOC'Y REV. 89, 104-07 (2006).

110. See CHAN-FISHEL, *supra* note 6, at 21.

V. INCENTIVES FOR ADHERING TO THE EQUATOR PRINCIPLES

The success of the Equator Principles is largely dependent upon the commitment of the EPFIs to adhere to their requirements. By incorporating environmental provisions in loan agreements, the EPFIs increase a project's transaction cost. This increase directly impacts the profits of the company constructing the project and thereby affects its ability to repay the loan. At first blush, it appears that adopting the Equator Principles would be detrimental to a private institution's goal of increasing shareholder profit. Since the Equator Principles appear to be detrimental to a bank's interest, it is important to identify the incentives that encourage banks to adopt the Equator Principles. Identifying these motivators will help ascertain how stringently the banks will implement the Principles, as well as determine whether banks will be able to adhere to the Principles and still survive amongst their competitors.

EPFIs have indicated that increased risk management is among the most significant reasons for adopting the Equator Principles.¹¹¹ Banks have a large incentive to manage the risks of their investments carefully to ensure repayment of the loan. A project that creates environmental degradation exposes the borrower to liability. Depending on the country, the borrower could incur substantial fines for violating local environmental laws and court fees for defending against these lawsuits.¹¹² In addition to these traditional costs, the borrower's environmental degradation could result in damage to the reputation of its brand.¹¹³ Moreover, these costs in turn could affect the borrower's ability to repay the loan. The realization by the private financial sector that environmental degradation can have a significant negative impact on profits is becoming recognized globally in the financial sector.¹¹⁴ By adopting the Equator Principles, the banks pledge to establish internal policies for project approval and

111. See Press Release, The Equator Principles, Financial Institutions Announce Revision of Equator Principles Underscoring the Global Application of Environmental and Social Risk Management (July 6, 2006), http://www.equator-principles.com/documents/EP_Readoption_Press_Release_FINAL.pdf.

112. Vandenberg, *supra* note 48, at 2052; see Michael M. Phillips & Mitchell Pacelle, *Banks Accept "Equator Principles,"* WALL ST. J., June 4, 2003, at A2 (stating that leaders in multinational private financial institutions recognize the risk of having the local government or people "interfere with . . . or even take [a project] away" if it significantly harms the environment).

113. Snyder & Muir, *supra* note 71, at 36.

114. See Karen Krebsbach, *The Green Revolution: Are Banks Sacrificing Profits for Activists' Principles?*, US BANKER, Dec. 2005, available at <http://www.us-banker.com/article.html?id=20051201QN4K913T>. A 2005 PricewaterhouseCooper survey of CEOs from 43 countries showed that 87% held the belief that "environmental sustainability is important to a company's profits," which is an 8% increase from 2004 and an 18% increase from 2003. *Id.*

continued monitoring.¹¹⁵ Through these means, EPFIs improve their ability to ensure that a project is a more secure investment and consequently a safer loan.¹¹⁶ The EPFIs therefore can gain a competitive advantage through strict adherence to the Principles.¹¹⁷ For example, as a result of adopting the Equator Principles in June 2003, Citigroup claims that it has benefited through an enhancement of risk management policies. According to its website, Citigroup financed three unnamed Category A oil and gas projects in 2004.¹¹⁸ In accordance with the Equator Principles, the borrower created an EA.¹¹⁹ These assessments were commented on by the local community and underwent an independent expert review.¹²⁰ In addition, the borrower prepared an EMP that was included in the loan documentation.¹²¹ Citigroup contends that these processes increased the company's knowledge regarding the foreseeable environmental risk of these projects.¹²² Moreover, the inclusion of the EMP in the loan agreement allowed Citibank to continue to monitor compliance. Therefore, compliance with the Equator Principles has the potential to bring about an enhanced position in the marketplace by protecting the future of an EPFI's investments.

The second advantage of the Equator Principles is that they increase the uniformity of the environmental requirements needed to acquire funding from private financial institutions. Prior to the Equator Principles, private lending institutions frequently would include some level of environmental standards in their loan agreements.¹²³ However, these standards often varied significantly from bank to bank. Borrowers unconcerned with the environmental impact of their project could reduce their transaction costs by shopping the project around until they found a lender with the lowest environmental protocols. The Equator Principles help prevent this activity by creating greater uniformity in the environmental

115. See Phillips & Pacelle, *supra* note 112.

116. See *id.*

117. See generally Monsma & Buckley, *supra* note 78, at 165-66 (arguing that companies that have improved environmental performance "can sometimes gain [a] competitive advantage, albeit at the margins, through cost avoidance and enhanced brand reputation").

118. CITIGROUP, CORPORATE CITIZENSHIP REPORT 2004, 33 (2004) [hereinafter CORPORATE CITIZENSHIP REPORT].

119. *Id.*

120. *Id.*

121. *Id.*

122. *Id.*

123. Jabulani Sikhakhane, *Project Finance: Standards for Lending*, FIN. MAIL (Johannesburg), July 25, 2003, available at www.equator-principles.com/fm1.shtml (stating that "[m]ost [South African] financiers already ensure that environmental issues are dealt with in the due diligence process, risk analysis and project agreements").

standards of the banks.¹²⁴ For example, each EPFI requires an initial screening process to categorize the project as a Category A, B, or C project.¹²⁵ Moreover, the uniformity and commonality of the Equator Principles also make it increasingly difficult for companies to pit one bank against the other to negotiate down environmental standards.¹²⁶ Finally, the uniformity also provides EPFIs and borrowers with greater certainty regarding the environmental and social risk that must be addressed in order to receive funding.¹²⁷ In turn, this commonality will reduce transaction costs and allow for a faster turnaround in determining whether the project is environmentally compliant.¹²⁸ With approximately 80% of all project lending in 2003 controlled by EPFIs, it is increasingly difficult for banks to claim that adopting the Equator Principles puts them at a competitive disadvantage.¹²⁹ Therefore, the uniformity of the Equator Principles makes it easier for projects to proceed, benefiting both the lender and the borrower.

Finally, adherence to the Principles helps protect the reputation of the EPFIs. Through both protests and grassroots campaigning, NGOs have shifted the focus of their campaigns from the companies performing the work on the project to the companies funding them.¹³⁰ In addition, a general shift in consumer consciousness has caused a heightened level of scrutiny to ensure a company is acting responsibly.¹³¹ As private lending institutions increase their funding for financial projects in the developing world, these institutions are becoming the targets of NGOs with greater frequency.¹³² To continue to invest in these projects while avoiding negative media coverage, it

124. *Banks Agree New Loan Guidelines*, 5 ETHICAL PERFORMANCE, July 2003, available at <http://www.equator-Principles.com/ethper.shtml>.

125. *Id.*

126. Suellen Lazarus, *The Equator Principles: A Milestone or Just Good PR?*, GLOBAL AGENDA, Jan. 26, 2004, available at <http://www.globalagendamagazine.com/2004/suellenlazarus.asp>.

127. Justin Smith & Lisa Plit, *Financiers Must Meet Criteria*, BUS. DAY (Johannesburg), July 14, 2003, available at <http://www.businessday.co.za/Articles/TarkArticle.aspx?ID=796467>.

128. *See id.*

129. Demetri Sevastopulos, *Banks in Drive for Project Principles*, FIN. TIMES (London), Apr. 9, 2003, at 30.

130. *See* Krebsbach, *supra* note 114. For example, in April 2005 protestors from Rainforest Action Network protested outside JPMorgan Chase's New York and Chicago offices in opposition of the company's funding of a mining project in Peru and logging in Indonesia, and in October 2005 the Global Finance Campaign protested Wells Fargo's current environmental practices, which they believed to be "outdated." *Id.*

131. *See* Monsma & Buckley, *supra* note 78, at 173 ("Publicly-traded businesses are now under an unprecedented level of scrutiny from investors, government, and the media to prove their dedication to scrupulous corporate governance and to demonstrate a higher degree of corporate responsibility.").

132. *See* Phillips & Pacelle, *supra* note 112.

is essential that banks meet the public's expectations, which often exceed the local laws of the country.¹³³ The standards used by the IFC, which are integrated into the Equator Principles, are widely accepted as providing an effective means to ensure that the projects being funded are environmentally and socially sound. Thus, by accepting and enforcing the Equator Principles, the EPFIs can more easily respond to public criticism.¹³⁴

In addition to NGOs, socially responsible investment groups pressure private financial organizations to become more environmentally conscious.¹³⁵ Socially responsible investing is "an investment process that considers the social and environmental consequences of investments, both positive and negative, within the context of rigorous financial analysis."¹³⁶ The managers of these funds routinely factor in the methods companies use to "disclose their social and environmental impacts, risks, and performance and whether they use reporting standards or adhere to codes of conduct."¹³⁷ The investment firm then offers mutual funds or investment products in companies that are determined to be socially responsible based on the screening process.¹³⁸ In 2005, approximately \$2.3 trillion was invested in investment products that utilized socially responsible investing.¹³⁹ This value equates to approximately one out of every ten professionally managed dollars in the United States.¹⁴⁰ Accordingly, by adopting and ensuring compliance with the Equator Principles, EPFIs can maintain an environmentally conscious image, which may prevent losing investments from these socially responsible investment groups. Moreover, a company that may have acquired a reputation as being environmentally irresponsible may be able to enhance its corporate image by adopting the Equator Principles.¹⁴¹ However, the impact of the Equator Principles on the brand image will be short-lived if the adopting bank fails to adhere to the Principle's requirements.¹⁴² Therefore, an EPFI must establish and

133. Jay G. Martin & Ann L. MacNaughton, *Sustainable Development: Impacts of Current Trends on Oil and Gas Development*, 24 J. LAND RESOURCES & ENVTL. L. 257, 263 (2004).

134. *Id.* at 264.

135. Snyder & Muir, *supra* note 71, at 36.

136. See SOCIAL INVESTMENT FORUM, 2005 REPORT ON SOCIALLY RESPONSIBLE INVESTING TRENDS IN THE UNITED STATES: 10-YEAR REVIEW 2 (2006) [hereinafter 2005 REPORT] ("[O]ne or more of the three core strategies that define socially responsible investing [are]: screening, shareholder advocacy, and community investing.").

137. *Id.* at 5.

138. *Id.*

139. See *id.* at 1.

140. See *id.*

141. Andrew Balls & David Wighton, *Gray Whales Hold the Key to Fate of Voluntary Guidelines*, FIN. TIMES (London), Nov. 28, 2005, at 2.

142. See Monsma & Buckley, *supra* note 78, at 165.

maintain credible and transparent policies that ensure compliance with the Principles.¹⁴³ In this way, the Equator Principles can increase the revenue flow of the private financial institutions by acquiring and keeping investment from socially responsible investment groups.

VI. SAKHALIN II: A TEST CASE

Three years after the inception of the Equator Principles, their success is still uncertain. NGOs continue to critique the EPFIs' commitment to the Principles and their funding of large-scale projects. In particular, Credit Suisse First Bank, an EPFI, has received a great deal of criticism for its role as an advisor to the consortium of businesses involved in the funding of the Sakhalin II project.¹⁴⁴ As a result of the project's size and Credit Suisse's prominent role, many NGOs consider Sakhalin II to be the "test case" in establishing the level of commitment of the EPFIs to adhering to the Equator Principles.¹⁴⁵

The Sakhalin II project is led by Royal Dutch Shell, which proclaims that the project "represents the largest single foreign direct investment project in Russia,"¹⁴⁶ and the "most advanced of the offshore projects on the Sakhalin shelf."¹⁴⁷ The Sakhalin Islands are located on Russia's eastern coast, and the goal of the project is to develop two fields located to the east of the island.¹⁴⁸ It is estimated that the development of these fields will reap over one billion barrels of crude oil and 500 billion cubic meters of natural gas.¹⁴⁹

143. *Id.*

144. Press Release, Rainforest Action Network, Global Coalition on Environmental and Human Rights to CSFB: "Oil is Over, Fund the Future," (June 30, 2005), http://ran.org/media_center/news_article/?uid=1527 [hereinafter Global Coalition].

145. *Id.*

146. The Shell Group, The Sakhalin II Project: Latest News and Information, <http://www.shell.com/> (search for "Sakhalin II project"; then follow "Media Center – The Sakhalin II Project: Latest News and Information" hyperlink) (last visited Dec. 22, 2006).

147. See Sakhalin Oil and Gas Conferences Moves From . . . , <http://www.sakhalinenergy.com/en/default.asp?p=channel&c=3&n=46> (last visited Dec. 22, 2006).

148. Aver Kvaerner, Sakhalin – Concrete Advance in Russia, <http://www.akerkvaerner.com/Internet/MediaCentre/Featurestories/OilandGas/Sakhalin.htm> (last visited Dec. 22, 2006).

149. The Shell Group, Sakhalin II, <http://www.shell.com> (follow "Exploration and Production" hyperlink under "Shell for Businesses" heading; then follow "Major ongoing projects" hyperlink; then follow "Sakhalin II" hyperlink) (last visited Dec. 22, 2006).

The project is staged in two phases. Phase 1 was completed in 1999 and is currently in seasonal production due to the ice build-up during the winter months.¹⁵⁰ This phase consisted of the construction of an offshore production platform, where oil is transported by shuttle tankers to an onshore facility.¹⁵¹ Phase 2 of the project will consist of more offshore production platforms, onshore facilities, and pipelines that will link the platforms constructed during Phases 1 and 2 with the shore.¹⁵² The completion of Phase 2 will permit year-round oil production.¹⁵³ The Sakhalin II project is estimated to cost over \$11 billion and is claimed to be “the largest single integrated oil and gas project ever undertaken.”¹⁵⁴

The environmental impact of the Sakhalin II project is highly controversial. NGOs believe the Sakhalin II project will significantly threaten the endangered western gray whale population, damage the wild salmon population, and pollute the fisheries of the Aniva Bay.¹⁵⁵ Furthermore, there is a concern that a tanker accident or ruptured pipeline will cause a large oil spill, which could permanently damage the ecological system.¹⁵⁶ On the other hand, Shell maintains that it is “commit[ed] to delivering a world-class oil and gas project that will be safe, environmentally sound, and will maximize the benefits to all those involved.”¹⁵⁷ These two contrasting views have resulted in global debate over whether Phase 2 of the Sakhalin II project should proceed.

Because EPFIs are involved in funding the project, the Sakhalin II project should adhere to the Equator Principles in order to receive funding. However, there has been intense criticism over the project’s failure to meet the guidelines of the Equator Principles.¹⁵⁸ In accordance with the Equator Principles, Shell created an EA for the

150. Sakhalin II Crude Oil and Liquified Natural Gas, Sakhalin Island, Russia, <http://www.hydrocarbons-technology.com/projects/sakhalin2/> (last visited Dec. 22, 2006).

151. See Press Release, Aver Kvaerner, Aver Kvaerner Contract for Arctic Bow Loading Systems, (Mar. 9, 2006), http://www.akerkvaerner.com/Internet/MediaCentre/PressReleases/All/AKPressRelease_1038423.htm.

152. Press Release, Sakhalin Energy, Sakhalin Energy Signs Major LNG Supply Deal with Tokyo Gas, (May 12, 2006), http://www.sakhalinenergy.com/en/media.asp?p=media_page&itmID=42.

153. *Id.*

154. BANKTRACK, *supra* note 106, at 6.

155. *Id.*

156. *Id.*

157. Ian Craig, CEO, Sakhalin Energy, Address at the 10th Sakhalin Oil and Energy Gas Conference (Sept. 27, 2006), <http://www.sakhalinenergy.com/en/default.asp?p=channel&c=1&n=130>.

158. BANKTRACK, *supra* note 106, at 4-5.

Sakhalin II project.¹⁵⁹ However, NGOs have criticized Shell's assessment. The NGOs claim, among other things, that the EA fails to include key environmental impacts, specific information regarding endangered species, mitigation measures, and an evaluation of the conflicts with local environmental laws.¹⁶⁰ Moreover, the EA lacks clarity regarding the environmental protection status of the region.¹⁶¹ Additionally, some of the data conflicts with reports issued by experts in the field.¹⁶² Furthermore, Shell has yet to perform a comment period seeking the participation of the local population or publish an EMP.¹⁶³ If these failings are accurate and left uncorrected, they will cause the project to violate the Equator Principles. Accordingly, NGOs have intensely criticized the EPFIs and are calling for a withdrawal of all support of the project.¹⁶⁴

Whether the Sakhalin II project should or does proceed, the Equator Principles have had a significant effect on the public's response to the environmental concerns of building large-scale projects. First, the controversy over the project's environmental impact and assessment has caused several EPFIs to refrain from financing the project.¹⁶⁵ Additionally, the EA provides NGOs with an opportunity to comment publicly regarding the specific inadequacies of the assessment, referencing key provisions of the Equator Principles.¹⁶⁶ This public criticism has led some socially responsible investing groups to sell their shares of Shell.¹⁶⁷ Therefore, the Equator Principles have created a shift in the marketplace, giving the public more leverage for influencing private actors to make environmentally and socially conscious decisions.

159. Sakhalin Energy, Environmental Impact Assessment, available at http://www.sakhalinenergy.com/en/library.asp?p=lib_sel_eia20032005&l=eia_2003 (last visited Dec. 22, 2006).

160. BANKTRACK, *supra* note 106, at 144.

161. *Id.*

162. *Id.*

163. See Global Coalition, *supra* note 144.

164. *Id.* ("Eight international civil society groups placed a full page ad in the Financial Times today urging Credit Suisse First Boston (CSFB) to uphold its sustainability commitments and sever its relationship as financial advisor to the controversial Sakhalin II project.").

165. See *id.*

166. See BANKTRACK, *supra* note 106, at 11-15.

167. See Global Coalition, *supra* note 144.

VII. THE FUTURE OF THE EQUATOR PRINCIPLES

A. Liability

One issue that has not been tested in court is whether an EPFI can be sued in either U.S. or foreign courts for violation of the Equator Principles. If a suit could be brought against an EPFI for violating the Equator Principles, it could have significant ramifications.¹⁶⁸ First, the potential liability would provide NGOs with a heavy hammer for alleged violations of the Equator Principles. Consequently, this threat would increase the incentives for the EPFIs to strictly screen and monitor projects to avoid violations of the Principles. Also, liability based on the Equator Principles would create a large disincentive for future banks to adopt the Principles.¹⁶⁹ Finally, the liability likely would cause banks that have already adopted the Equator Principles to abandon the Principles in order to avoid future lawsuits.¹⁷⁰ Although determining whether a suit brought against an EPFI for violating the Equator Principles would survive in court is beyond the scope of this Note, the following analysis discusses potential claims that are likely to be brought against the EPFIs.

The Alien Tort Statute (ATS)¹⁷¹ is one possible avenue to bring a claim against the EPFIs in a U.S. District Court. The ATS provides federal subject matter jurisdiction for “any civil action by an alien for a tort only, committed in violation of the law of nations or a treaty of the United States.”¹⁷² In 2004, the Supreme Court in *Sosa v. Alvarez-Machain*¹⁷³ narrowly interpreted sources of customary international law to include only that which is universally recognized, specific, and followed out of a sense of legal obligation.¹⁷⁴ Prior to *Sosa*, the ATS had been used to gain federal subject matter jurisdiction over corporations for aiding and abetting violations of international laws.¹⁷⁵ However, lower courts are not unified as to whether the Supreme Court’s holding in *Sosa* left room for aiding and abetting

168. Owen C. Pell & Richard A. Horsch, *Doing Good Need Not Be Risky: Rulings May Mitigate Any Liability From Following Guidelines For Investing In Global Development*, 28 NAT’L L.J. 13, 13 (2005) (“Any exposure would . . . limit the reach of the Principles, notwithstanding their worthy goals.”)

169. *Id.*

170. *Id.*

171. 28 U.S.C. § 1350 (2006).

172. *Id.*

173. 542 U.S. 692 (2004).

174. See Pell & Horsch, *supra* note 168.

175. See *Bodner v. Banque Paribas*, 114 F. Supp. 2d 117, 134 (E.D.N.Y. 2000) (finding that plaintiffs stated a cognizable claim under international law against defendant banks for aiding and abetting in violations of international law); see also Pell & Horsch, *supra* note 168.

liability under the ATS. For example, in *In re South African Apartheid Litigation*,¹⁷⁶ the plaintiff sued several multinational corporations alleging they were violating international law for, among other things, providing resources to the South African government during the apartheid regime.¹⁷⁷ The District Court for the Southern District of New York stated that the ATS “does not provide for aider and abettor liability . . .”¹⁷⁸ However, in *In Re Agent Orange Product Liability Litigation*, the District Court for the Eastern District of New York held that “historical evidence . . . supported aiding and abetting under the terms of the ATS.”¹⁷⁹ Thus, it is uncertain whether post-*Sosa* courts will allow claims for aiding and abetting violations of international law to continue to be brought under the ATS.

Even assuming that the court permits aiding and abetting, the party still has to establish that there was a violation of international law. Generally, only causes of actions alleging severe human rights abuses, such as genocide or human rights abuses, survive a motion to dismiss for failure to state a claim for which relief can be granted.¹⁸⁰ Although there is a clear interdependency of environmental degradation and human rights,¹⁸¹ violations of environmental laws have yet to rise to the level of a violation of international customary law under the *Sosa* standard.¹⁸² For example, in *Flores v. Southern Peru Cooper Corp.*, claims were brought against the Southern Peru Cooper Corporation alleging that the pollution resulting from the company’s mining operation was a violation of customary international law.¹⁸³ The plaintiff specifically alleged that these activities infringed upon the plaintiff’s right to life, health, and sustainable development.¹⁸⁴ The court held that the plaintiff failed to provide sufficient evidence to prove that “local environmental

176. *In re S. African Apartheid Litig.*, 346 F. Supp. 2d 538 (S.D.N.Y. 2004).

177. *Id.* at 545-46.

178. *Id.* at 550. *But see* Daniel Diskin, Note, *The Historical and Modern Foundations for Aiding and Abetting Liability Under the Alien Tort Statute*, 47 ARIZ. L. REV. 805, 828-29 (2005) (arguing that despite recent “roadblocks,” aiding and abetting would have been recognized in the eighteenth century and therefore the ATS provides for this cause of action).

179. *In re Agent Orange Prod. Liab. Litig.*, 373 F. Supp. 2d 7 (E.D.N.Y. 2005); *see also* Diskin, *supra* note 178, at 828; Pell & Horsch, *supra* note 168.

180. Diskin, *supra* note 178, at 815-16.

181. *See* Kinley & Tadaki, *supra* note 10, at 983.

182. *Id.* (“The disagreement and debate over whether there is, or should be, a free-standing right to a healthy environment persists within the canon of human rights law.”). *See* Pell & Horsch, *supra* note 160 (“In rejecting claims premised on international environmental law, *Flores* emphasized that legitimate sources of international law should be interpreted narrowly to include ‘formal lawmaking and official actions of States,’ such as treaties ratified by a majority of states and to which those states have consistently adhered.”).

183. *Flores v. S. Peru Copper Corp.*, 414 F.3d 233, 236-37 (2d Cir. 2003).

184. *Id.* at 237.

pollution violates customary international law.”¹⁸⁵ In both *Sosa* and *Flores*, the court narrowly interpreted the sources of international customary law. If this trend continues, “the Equator Principles should not be considered established international law that might be actionable under the [ATS].”¹⁸⁶ Accordingly, it is unlikely that the EPFIs will be exposed to liability for aiding and abetting under the ATS.¹⁸⁷

In addition to the ATS, the U.S. Securities and Exchange Commission (SEC) provides another means by which banks potentially can be held liable for violations of the Equator Principles.¹⁸⁸ The SEC regulates the disclosures of publicly traded U.S. corporations to prevent false statements to investors.¹⁸⁹ Specifically, a plaintiff can state a claim against a corporation under Section 10(b)¹⁹⁰ and Rule 10b-5¹⁹¹ by pleading the following:

- (1) the defendant made a materially false or misleading statement or omitted to state a material fact necessary to make a statement not misleading; (2) with scienter; (3) in connection with the purchase or sale of securities; (4) upon which the plaintiff relied; and (5) the plaintiff's reliance was the proximate cause of its injury.¹⁹²

In order to satisfy the rule's requirements, courts consistently require the statement to be about information that is “important to a reasonable investor in making his or her investment decisions” and made with the intent to deceive or manipulate.¹⁹³ Moreover, the statement must be false and contain a material fact.¹⁹⁴ Although materiality is a subjective standard and case specific, some courts have found this requirement to be fulfilled by misstatements of environmental objectives.¹⁹⁵ Accordingly, it is conceivable that a bank that adopted the Equator Principles in order to deceive socially responsible investors (and was successful in doing so) could be brought into court.

185. *Id.* at 265-66.

186. *See Pell & Horsch, supra* note 168.

187. *Id.*

188. *See Monsma & Buckley, supra* note 78, at 183.

189. *Id.*

190. 15 U.S.C. § 78j(b) (2003).

191. 17 C.F.R. § 240.10b-5 (2004).

192. *See Monsma & Buckley, supra* note 78, at 183.

193. *Id.* at 183-84.

194. *Id.* at 184.

195. *Id.* at 183-86. The Second Circuit Court of Appeals decision in *United Paperworker Int'l Union v. Int'l Paper Co.* theoretically indicates that the failure to make information regarding negative environmental performance available to shareholders would be a material omission if the company otherwise made statements indicating a commitment to enhanced environmental policies. *See id.*; *see also United Paperworker Int'l Union v. Int'l Paper Co.*, 985 F.2d 1190 (2d Cir. 1993).

Even assuming these requirements have been met, the courts have not set a clear standard regarding the requirement of detrimental reliance or injury. Therefore, it is unclear whether a socially responsible investor could prove detrimental reliance or injury if a bank fails to meet its own environmental objectives.¹⁹⁶ However, the shift in the marketplace is leading to growing numbers of socially responsible investors that rely equally or, in some cases, more heavily upon a company's environmental policies than its profits when making investment decisions.¹⁹⁷ Based on this trend, it is becoming increasingly likely that a socially responsible investor will meet the detrimental reliance and injury requirements of the SEC rules if a bank consciously fails to meet the objectives of the Equator Principles.¹⁹⁸

Other potential claims against EPFIs that could be filed in the United States for violating the Equator Principles generally would fall into the realm of fraud or false advertising.¹⁹⁹ Recently, the *Kasky v. Nike* decision suggested that companies will be held accountable for failing to reach the objectives of voluntary environmental policies, such as those stated in the Equator Principles.²⁰⁰ In *Kasky*, Nike publicly stated that its employees work in healthy and safe conditions and are paid a living wage in response to allegations of human rights violations and "for the purpose of maintaining and increasing its sales and profits."²⁰¹ The plaintiffs asserted that Nike's statements were false statements of fact and therefore constituted false advertising.²⁰² Nike, on the other hand, asserted that the First Amendment right to free speech protected the statements.²⁰³ Overturning the California Court of Appeals, the California Supreme Court held that Nike's statements were commercial speech and therefore not fully protected by the First Amendment.²⁰⁴ Accordingly, the state laws prohibiting false and misleading statements applied to Nike's statements regarding its employment practices.²⁰⁵

196. See Monsma & Buckley, *supra* note 78, at 184.

197. See 2005 REPORT, *supra* note 136, at 2 ("Social investment managers often overlay a qualitative analysis of corporate policies, practices, and impacts onto the traditional quantitative analysis of profit potential.").

198. See Monsma & Buckley, *supra* note 78, at 189 ("Having committed itself in a particular company policy, code or practice, it is not unrealistic to say, as legal matter or otherwise, that the marketplace had come to rely on what the company had stated.").

199. Snyder & Muir, *supra* note 71, at 70.

200. See Monsma & Buckley, *supra* note 78, at 192.

201. *Kasky v. Nike, Inc.*, 27 Cal. 4th 939, 947 (2002).

202. *Id.* at 945.

203. *Id.* at 946.

204. *Id.* at 969-70.

205. *Id.* at 946.

Nike petitioned the U.S. Supreme Court for review of the California court's decision. The Supreme Court denied the writ of certiorari as improvidently granted, sidestepping the constitutional question.²⁰⁶ After the Supreme Court's denial of the writ, the case was allowed to proceed in California state court to determine whether Nike's statement indeed violated California's false advertising laws.²⁰⁷ However, Nike settled the case out of court. Therefore, the question of whether Nike was liable for public statements concerning the treatment of foreign workers remains unanswered.²⁰⁸

Although *Kasky* leaves a lot of unanswered questions,²⁰⁹ it does indicate a trend toward holding companies responsible for statements regarding their environmental commitment.²¹⁰ Therefore, if an EPFI fails to establish policies and procedures to ensure environmentally and socially responsible investing, such a failure may expose the bank to liability to socially responsible investors.²¹¹ However, to be entitled to monetary damages, the pleadings requirements for fraud or false advertising present a high bar for plaintiffs. Generally, plaintiffs must first establish actual damages as well as a causal link between the EPFI's misrepresentations and the investor's loss of money.²¹² Even if an EPFI funded a project that damaged the environment, it would be difficult for socially responsible investment groups to prove damages if that investment earned a profit. Thus, despite the recent decision in *Kasky*, it remains to be seen whether a socially responsible investment group will be able to prevail in court and receive relief against an EPFI for violations of the Equator Principles.

206. See *Nike, Inc. v. Kasky* (per curiam) cert. denied, 539 U.S. 654, 655 (2003); see also *Monsma & Buckley*, supra note 78, at 195.

207. *Id.*

208. See *Monsma & Buckley*, supra note 78, at 195.

209. See *id.* at 198 (arguing that by sidestepping the constitutional issue, the Supreme Court failed to clearly indicate whether companies are entitled to First Amendment constitutional protection for their environment and socially responsible public statements).

210. *Id.* at 198-99 (stating that the California court's treatment of the case arguably raises the need for veracity in a company's commitment of corporate social responsibility to the level required for statements regarding financial commitments).

211. *Id.* at 38, 70 ("Under such circumstances, it would not be hard to imagine an influential interest group like the Sierra Club putting together a class-action lawsuit on behalf of its membership.").

212. *United Indus. Corp. v. Clorox Co.*, 140 F.3d 1175, 1180 (8th Cir. 1998).

B. *The Equator Principles II*

i. Methodology Behind the Changes

The EPFIs revised the Equator Principles and launched the EPII in June 2006. These revisions were necessary to ensure consistency with the February 2006 IFC updates, whereby the IFC replaced its Safeguard Policies with new Performance Standards.²¹³ Because the Equator Principles are based on these Safeguard Policies, a revision was needed to reflect the changes. However, the EPII revisions go beyond merely ensuring consistency with the Safeguard Policies and include changes to the scope and substantive requirements of the Equator Principles. Examination of these revisions and how they were made is important in analyzing the overall impact of the Equator Principles.

The revision process is significant because it demonstrates increased communication between the private sector and NGOs. During this process, the EPFIs maintained an ongoing communication with clients in various sectors and industries, NGOs, and environmental practitioners.²¹⁴ Based on client feedback, the EPFIs incorporated suggested changes into a proposed EPII and released this version for public comment. The EPFIs then received comment from NGOs and other official agencies.²¹⁵ Some of these comments were ultimately implemented in the final EPII. The EPFIs also addressed why other comments were not incorporated into the EPII.²¹⁶ Accordingly, the EPFIs not only maintained an open dialogue with the public, but they also used the public's comments to improve the final version of the EPII.

This revision process demonstrates a unique interplay between the EPFIs and NGOs. Instead of the traditional method of the NGOs using public criticism to motivate change in the private sector, the private and public sectors in this circumstance had a more open line of communication.²¹⁷ In turn, this collaboration led to higher environmental and social standards. Although the ultimate goal is improved environmental conditions, the ongoing communication

213. The Equator Principles, Frequently Asked Questions about the Equator Principles, ¶ 4, www.equator-principles.com/faq.shtml (last visited Dec. 22, 2006) [hereinafter FAQ].

214. *Id.* ¶ 17.

215. *Id.*

216. *Id.*

217. The Equator Principles, Charles Prince, Balancing Economic Growth and Environmental-Social Responsibility, <http://www.equator-principles.com/bcg.shtml> (last visited Dec. 22, 2006).

between the private sector and the public represents a marked improvement in the marketplace.

ii. Changes to the Equator Principles

The EPII implement several changes that attempt to address the public's critiques of the original Equator Principles. These changes broaden the scope of the Equator Principles, increase the number of responsibilities for the borrowers and EPFIs, and require more covenants between the borrower and the EPFI.

First, the EPII broaden the scope of the Equator Principles by decreasing the monetary threshold requirement. The Principles now are applicable to new projects with a total capital cost in excess of \$10 million.²¹⁸ In addition, although not retroactive, the EPII apply to any expansion or upgrade of an existing facility that creates a significant environmental or social impact.²¹⁹ The EPII further increase the scope of the Principles by making them applicable when EPFIs undertake financial advisory activities.²²⁰ Thus, when an EPFI acts as a financial advisor, it must: (1) make the client aware of the Principles, (2) inform the client of the potential benefit of applying the Principles to the proposed project, and (3) request that client adhere to the Principles when seeking financing. By lowering the threshold cost and expanding their application to advisory activities, the EPII address many of the criticisms regarding the Equator Principles' limited scope.

In addition to the changes in the Principles' scope, the EPII also incorporate substantive changes. First, the borrower must conduct a Social and Environmental Assessment (SEA) for every Category A and B project.²²¹ Moreover, the EPII require the borrower to ensure that the projects adhere to the then-applicable Performance Standards²²² and industry-specific environmental, health, and safety guidelines (EHS Guidelines)²²³ used by the IFC.²²⁴ These new

218. See Equator Principles, *supra* note 12, at "Scope."

219. *Id.*

220. *Id.*

221. *Id.* at Statement of Principles, ¶ 2.

222. See INTERNATIONAL FINANCE CORPORATION, WORLD BANK GROUP, INTERNATIONAL FINANCE CORPORATION'S PERFORMANCE STANDARDS ON SOCIAL & ENVIRONMENTAL SUSTAINABILITY (Apr. 30, 2006), available at [http://www.ifc.org/ifcext/enviro.nsf/AttachmentsByTitle/pol_PerformanceStandards2006_full/\\$FILE/IFC+Performance+Standards.pdf](http://www.ifc.org/ifcext/enviro.nsf/AttachmentsByTitle/pol_PerformanceStandards2006_full/$FILE/IFC+Performance+Standards.pdf).

223. As with the EHS Guidelines, the IFC uses the environmental guidelines contained in the Pollution Prevention and Abatement Handbook (PPAH), as well as a series of guidelines published on its website. See International Finance Corporation, Environmental Health and Safety Guidelines, <http://www.ifc.org/ifcext/enviro.nsf/Content/EnvironmentalGuidelines> (last visited Dec. 22, 2006).

224. See Equator Principles, *supra* note 12, Principle 3.

standards incorporate more regulations regarding labor standards than the previous Safeguard Policies. The revisions also require borrowers to prepare an Action Plan (AP).²²⁵ An AP describes “the actions needed to implement mitigation measures, corrective actions and monitoring measures necessary to manage the impacts and risks identified in the [SEA].”²²⁶ Thus, the EPII require borrowers to go beyond merely addressing environmental concerns and also consider the social risks of projects.

In addition, the EPII create a grievance mechanism for Category A and certain Category B projects.²²⁷ Pursuant to this provision, the borrower is obligated to include a grievance mechanism in its management system. This mechanism will allow the borrower to hear individual and group concerns regarding the project’s social and environmental performance. The borrower, in turn, addresses these grievances in a “culturally appropriate manner.”²²⁸ Through this process, the EPFIs should be able to create an ongoing dialogue between the borrower and local community to help reduce the social and environmental impact.

The EPII also address the accountability critiques in several ways. First, the EPII increase the number of covenants between the EPFIs and the borrowers. Specifically, the EPII require the borrower to covenant to comply with the host country’s social and environmental laws as well as the AP.²²⁹ The borrower must also covenant to decommission the facilities in accordance with a decommission plan.²³⁰

In addition to these covenants, the EPII also include independent review requirements.²³¹ For example, the borrower must employ an independent social or environmental expert to examine the SEA, AP, and other documentation to ensure compliance with the EPII and assist with the EPFI’s due diligence requirements.²³² The borrower is also required to retain an independent expert to verify monitoring information to ensure proper monitoring and reporting over the life of the loan.²³³ Thus, independent reviews make borrowers and EPFIs aware of, and accordingly more accountable for, violations of the Equator Principles.

225. *Id.* at 3.

226. *Id.*

227. *Id.*, Principle 6.

228. *Id.*

229. *Id.*, Principle 8.

230. *Id.*

231. *Id.*

232. *Id.*

233. *Id.*, Principle 9.

Finally, the EPII address transparency concerns. Specifically, the borrower must provide annual reports that demonstrate its compliance with the AP.²³⁴ The EPFIs are also required to report publicly, at least annually, about their “Equator Principles implementation processes and experience, taking into account appropriate confidentiality considerations.”²³⁵ At a minimum, these reports must include: “the number of transactions screened by each EPFI, including the categorisation accorded to transactions (and may include a breakdown by sector or region), and information regarding implementation.”²³⁶ Although these reports are limited to information that will not violate the borrowers’ confidentiality, these disclosures should increase the EPFIs level of transparency regarding their implementation of the Equator Principles.

Currently, thirty-three of the forty original institutions to adopt the original Equator Principles have adopted the EPII.²³⁷ Because EPFIs have only recently adopted the EPII, little information exists regarding their effect on the marketplace. However, the EPII are an important evolution to private environmental action. Therefore, future study is warranted to examine whether all of the EPFIs adopt the EPII, whether the adopting institutions are adhering to the higher standards, and if so, whether the EPII are correcting the problems generated by the original Equator Principles.

C. *The Impact of the Equator Principles*

Three years after their initial inception, there are differing and contested perspectives on the overall impact of the Equator Principles. Many in the banking industry strongly praise the Equator Principles as representing a major shift in the banking industry, whereby the private sector has taken a leading role in ensuring environmentally and socially sound corporate action.²³⁸ Generally, NGOs agree that the Equator Principles are a step in the right direction.²³⁹ Examining the impact of the Equator Principles

234. *Id.*, Principle 10.

235. *Id.*

236. *Id.*, n.6.

237. E-mail from Leonie Schreve, Secretariat Equator Principles, ING Group, to Andrew Hardenbrook, student, Vanderbilt University Law School (Sept. 7, 2006, 02:04 CST) (on file with author).

238. Andrew Newton, *Equator Principles: A Convenient Truce*, ETHICAL CORP., Nov. 2006, at 14-15, available at <http://www.equator-principles.com/documents/ECFinanceSpecialReportNov2006.pdf>.

239. BANKTRACK, SHAPING THE FUTURE OF SUSTAINABLE FINANCE: MOVING FROM PAPER PROMISES TO PERFORMANCE 13 (2006), available at <http://www.banktrack.org/doc/File/BankTrack%20publications/BankTrack%20publications/060126%20Sustainable%20finance%20summary.pdf> (“While adoption of the Equator Principles has been

thus far on the environment and industry will help shed light on whether the Principles are in fact reducing environmental degradation and influencing corporation decision-making.

The actual environmental impact of the Equator Principles is difficult to measure. The EPFIs assert that the Equator Principles continually shape their funding decisions for project finance.²⁴⁰ However, verifying these claims is problematic for several reasons. First, due to the lack of transparency inherent in the Equator Principles and the banking industry, it is difficult to examine whether or not banks are denying projects they determine to be environmentally harmful.²⁴¹ This same flaw also makes it difficult to determine whether banks have required companies to amend project proposals in order to comply with the Equator Principles. Therefore, NGOs tend to focus on the projects that the EPFIs have funded, which are more visible and publicized than the projects the EPFIs have refused to finance.²⁴² This consequently has led to intense public criticism when the Equator Principles have failed and relatively little media coverage when they have succeeded. Therefore, examining only the projects that have been approved by the EPFIs since their adoption of the Principles is not the best way to ascertain whether the Principles are a success.

Another way to determine whether the Equator Principles impact banking decisions is to examine the policies and procedures that these financial institutions have implemented to meet the requirements of the Equator Principles. First, a bank must create an overall environmental management system to ensure proper implementation of the Equator Principles.²⁴³ In 2005, of the thirty-nine EPFIs that had adopted the Equator Principles, four had not established internal environmental management systems.²⁴⁴ Although the remaining institutions have set forth some kind of internal environmental management systems, the quality and comprehensiveness of these systems vary greatly depending on the financial institution.²⁴⁵ Some banks have “clear environmental

a welcome development, it marks only the beginning of the path to sustainable finance.”).

240. See CHAN-FISHEL, *supra* note 6, at 13.

241. *Id.* (“It is not evident how the Principles have influenced financing decisions, shaped the overall portfolios of signatories, or how they have been interpreted and applied in any given project.”).

242. *Id.* at 15 (referencing the EPFIs’ funding of the Baku-Tbilisi-Ceyhan pipeline and the Sakhalin II oil project).

243. *Id.* at 11.

244. *Id.* at 11.

245. *Id.* (stating that KBC focuses on reducing its direct environmental footprint, BBVA is still creating its system, and Calyon uses an unstructured approach).

governance structures and longstanding environmental policies,” while others are “satisfied with an unstructured approach towards environmental risk management.”²⁴⁶ Since one of the advantages of the Equator Principles is to provide a level playing field among the banks, this lack of uniformity among the EPFI’s environmental management systems jeopardizes the success of the Equator Principles.

Second, it is important for banks to install appropriate monitoring and auditing systems.²⁴⁷ Similar to the environmental management system, the level of implementation of these systems varies among the institutions.²⁴⁸ At one end of the spectrum, several banks have implemented high levels of monitoring, requiring their environmental management systems to be externally audited.²⁴⁹ At the other end, some of the EPFIs have committed very few resources to ensure compliance with their environmental plans, merely publicly reporting the funding on their finance transactions.²⁵⁰ Since it is crucial for a bank to ensure that the written policies are being put into practice, the failure of some of the EPFIs to implement adequate monitoring is a distressing signal which suggests that the adoption of the Equator Principles for these banks was nothing more than propaganda.

Third, since EPFIs are unfamiliar with many of the environmental procedures, it is critical to train new and existing personnel to ensure compliance with the Equator Principles.²⁵¹ Generally, the EPFIs—with the assistance of the IFC—have implemented fairly extensive training programs.²⁵² However, few banks are engaging outside consultants for consultation on specific projects or creating new positions for employees whose sole function would be to implement and ensure compliance with the Equator Principles.²⁵³

Finally, it is necessary to examine whether there have been any changes in loan covenants between the EPFI and the borrower.²⁵⁴ This is perhaps the most important indication of an EPFI’s commitment to the Equator Principles, because it gives banks legal redress if the corporation fails to fully comply with the Equator Principles. Although the EPII mandate an increase in the number of

246. *Id.*

247. *Id.*

248. *See id.* at 11-12.

249. *Id.* at 12.

250. *Id.*

251. *Id.*

252. *Id.* (“Many banks have developed training programs that appear to be quite extensive in terms of their reach.”).

253. *Id.*

254. *Id.*

covenant requirements between the bank and borrower, little information exists regarding the fulfillment of this obligation beyond what the bank makes publicly available. In Citibank's Citizenship Report, the company stated that Category A transactions include covenants requiring a full environmental management plan.²⁵⁵ Moreover, HSBC amended its standard loan agreement to include a covenant requiring borrowers to complete a full environmental management plan.²⁵⁶ Although these two companies' actions demonstrate that the Equator Principles are having some impact on loan agreements, without more information it is difficult to determine whether the Equator Principles are changing the language of loan agreements on a broader scale.

In addition to the changes in individual banking practices, the Equator Principles are altering the banking industry in general. As more banks adopt the Equator Principles, there is increased "peer and consumer pressure" for other large financial institutions to adopt the Principles.²⁵⁷ For example, several banks often combine resources to fund large financial projects. In these situations, banks in the syndicate with lower standards could compromise the standards for assessing and monitoring the environmental and social risks.²⁵⁸ Therefore, EPFIs have a large incentive to ensure that other banks in the syndicate who have not adopted the Equator Principles nevertheless adhere to the same required level of environmental scrutiny.²⁵⁹ Moreover, smaller local banks in developing nations frequently are involved in the funding of projects in their local communities and are also subject to the same pressure by the EPFIs to adhere to the Principles.²⁶⁰ This influence has the added benefit of creating a conduit to transfer the knowledge of international financial institutions to local ones, helping them identify and monitor environmental concerns in the future.²⁶¹ Thus, as the Equator Principles gain in popularity, it will become increasingly difficult not to adopt the Principles or other equivalent environmental guidelines.

There also have been several unforeseen advantages to the Equator Principles. First, as a result of the enhanced risk management policies stemming from the adoption of the Equator Principles, many banks are making a commitment above and beyond

255. *Id.*; see also CORPORATE CITIZENSHIP REPORT 2004, *supra* note 118, at 33.

256. *Id.*

257. Smith & Plit, *supra* note 127.

258. Bo Glasgow, *A Point of Principle*, GLOBAL FINANCE MAG., July 2003, available at <http://www.equator-principles.com/gfm1.shtml>.

259. *Id.*

260. Smith & Plit, *supra* note 127; see also Ravindran, *supra* note 52 (arguing that Indian financial institutions should adopt the Equator Principles to enhance their environmental initiative).

261. Smith & Plit, *supra* note 127.

the guidelines. For example, Wells Fargo is considering extending the Principles to its corporate lending and private equity-investment businesses.²⁶² HSBC is now weighing the introduction of principles similar to the Equator Principles to govern its corporate underwriting, which traditionally would fall outside the scope of the Equator Principles.²⁶³ And JP Morgan Chase has established “No Go Zones” whereby it refuses to fund commercial logging projects that pose a risk of environmental degradation.²⁶⁴ Second, the Equator Principles are having an influential upstream impact. Instead of companies being deterred from lending through an EPFI because of their increased protocols, “companies are asking how to become compliant [with the Principles] so their projects will be eligible.”²⁶⁵ These positive signs give hope to the supporters of the Equator Principles.

However, there are unforeseen negative impacts resulting from the adoption of the Equator Principles as well. For example, the Equator Principles have unified the EPFIs, thus creating a new lobbying group. Since the Equator Principles are directly related to the IFC and the World Bank, the EPFIs have a vested interest in the activities of these institutions.²⁶⁶ For example, in 2004 the World Bank commissioned an independent study to examine the World Bank’s natural resources portfolio.²⁶⁷ The results of this study, entitled the Extractive Industries Review, recommended that the World Bank “withdraw from lending to coal immediately and to oil by 2008.”²⁶⁸ After these recommendations were released, the EPFIs submitted a letter to the President of World Bank, urging the World Bank to reject the recommendations of the Extractive Industries Review.²⁶⁹ Some view this action as a positive step, i.e., gaining increased participation from the private sector regarding environmental concerns.²⁷⁰ In contrast, many NGOs view this letter

262. See Krebsbach, *supra* note 114.

263. *Id.*

264. Snyder & Muir, *supra* note 71, at 38.

265. *Id.*

266. Demtri Sevastopulo, *Banks Contest Ban Proposed for Coal and Oil Extract*, FIN. TIMES (London), Apr. 5, 2004, at 1.

267. *Id.*

268. See *id.*; see also *Twelve Banks Speak Out on the Extractive Industries Review*, ICMM NEWSL. (Int’l Council of Mining & Metals, London, UK), May 5, 2004, available at http://www.equator-Principles.com/documents/EIR_Banks_Letter.pdf [hereinafter *Twelve Banks*].

269. See *Twelve Banks*, *supra* note 268 (The banks believe that the “[Extractive Industries Review] has not given sufficient consideration to the fact that the extractive industries are essential to global economic growth and poverty reduction, and that for some countries the extractive industries represent a very important means of creating revenue for governmental programs.”); see also Sevastopulo, *supra* note 266, at 1.

270. See Sevastopulo, *supra* note 266, at 1.

as private banks “lobbying against proposals that would make emerging market investments better benefit the poor.”²⁷¹ Whether the new unified lobbying group will result in more economically efficient and environmentally sound policies remains to be seen.

VIII. CONCLUSION

This Note addressed the events leading up to the adoption of the Equator Principles, the impact of these Principles, and the future of the Principles. These Principles were created and adopted to establish an international environmental standard and increase public scrutiny of the financial sector. After three years, NGOs continue to criticize the Principles for their failings. However, the Principles have improved the marketplace, where the private sector takes an active role in implementing environmental standards ahead of government action. Moreover, although little information is known about the actual affect of the Principles on the local environment, the Principles have substantially impacted the banking industry. A growing emphasis is now placed on risk management and the creation of a uniform standard of environmental compliance, which avoids banks being pitted against each other in a race to the bottom. Furthermore, the adoption of the Equator Principles represents a bank’s commitment to implementing policies and incorporating private second-order agreements into its loan transactions that are designed to ensure that the projects it funds in the developing world are environmentally responsible.

Even though banks probably will escape legal liability for violations of the Principles, they will be held accountable in the court of public opinion. By creating a uniform standard for environmental agreements, the Equator Principles have developed a uniform public expectation. If EPFIs fail to meet this expectation, the failure will result in intense public criticism leading to real-world consequences, such as an injured brand reputation and decreased investment from socially responsible investment groups. Moreover, the EPII offer new hope by incorporating changes that respond to criticisms of the original Equator Principles. The revision process itself reflects a shift in the marketplace: increased communication between the private sector and NGOs. Even though the overall effect of the Equator Principles remains controversial, it is clear that their impact thus far has heightened the public’s ability to influence private action and has created a new role for the private sector to be proactive in setting

271. *Id.* (quoting Michelle Chan-Fishel, a representative from Friends of the Earth).

environmental standards, which has led to significant gains in the public's ability to protect the environment.

*Andrew Hardenbrook**

* J.D. candidate, Vanderbilt University Law School, 2007; B.S.C. & B.A., Santa Clara University, 2002. Special thanks to my parents, Vance and Marie Hardenbrook, for their continued love and support. The Author would also like to thank Professor Michael Vandenberg for his assistance with this Note.